

Jonathan Tompkins

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SUMMARY

Product leader and strategist with 10+ years in institutional finance technology and 8+ years in DeFi/crypto. Experienced in product management, tokenomics design, governance, treasury management, and go-to-market strategy. Currently building AI-powered applications and autonomous agent systems. Unique ability to bridge traditional finance, decentralized protocols, and emerging AI infrastructure.

EXPERIENCE

Crypto & AI Consultant

Self-employed | Jan 2026 - Present | Remote

- Building full-stack AI applications including autonomous trading agents, community platforms, and multi-agent coordination systems
- Developing with Next.js, Python, xAI, and Solidity; deploying production apps on Vercel
- Designed Glyph, a visual memory language achieving 6:1 compression for cross-agent state transfer

Product Manager

LAST Labs | Mar 2025 - Jan 2026 | Remote

- Led product strategy and roadmap for crypto/DeFi product initiatives
- Managed cross-functional collaboration between engineering, design, and business development teams
- Drove product decisions informed by market analysis, user research, and on-chain data

DeFi Consultant

Self-employed | Oct 2022 - Mar 2025 | Remote

- Advised early-stage cryptocurrency projects on protocol design, tokenomics, and go-to-market strategy
- Provided strategic guidance on treasury management, governance structures, and DeFi integrations

Core Contributor — Product Management, Governance & Tokenomics

BadgerDAO | Dec 2020 - Oct 2022 | Full-time, Remote

- Core team member at leading DeFi protocol focused on bringing Bitcoin to DeFi
- Led product management, partnerships, business development, tokenomics design, and governance
- Managed treasury operations and contributed to protocol-level strategic decisions
- Active governance participant — forum.badger.finance/u/jonto/activity

Founder

Atomica Mutual | Sep 2018 - Nov 2020 | Decentralized

- Founded and led product development for decentralized insurance and risk transfer products
- Designed protocol mechanisms for on-chain mutual insurance in the digital economy

Deployment Lead

Blend | Jul 2017 - Jun 2018

- Led deployment and implementation of digital lending platform for mortgage origination

Director of Professional Services (+ 3 prior roles over 11 years)

Eze Software Group (SS&C; Technologies) | Aug 2006 - Jun 2017 | New York, NY

- Directed professional services team of analysts and developers delivering custom solutions for 100+ global hedge fund clients
 - Built and managed custom development practice for trading, compliance, portfolio allocation, and accounting systems
 - Promoted through 4 roles: Business Consultant → Sr. Business Consultant → Manager (Madison Consulting) → Director
 - Served as strategic project management lead for enterprise hedge fund technology implementations
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PROJECTS

MyJunto (myjunto.xyz)

Community coordination platform — live and serving users. Full-stack Next.js app with community-driven content and collaboration.

Clawstreet / Wolf (jonto.xyz)

AI-powered trading platform with autonomous agent. Wolf independently analyzes markets, executes paper trades with \$1M balance, and learns from results.

Quillt (quillt.xyz)

Fair market ad marketplace using Harberger tax pricing. Publishers own ad slots, set prices, keep 90% of revenue. No auctions, no middleman.

Glyph (—)

Visual memory system for AI agents. Compact emoji-based language achieving 6:1 compression vs text, enabling faster multi-agent coordination.

SKILLS

Product & Strategy: Product Management, Tokenomics Design, Governance, Treasury Management, Go-to-Market, Market Analysis, Pricing Models

DeFi & Crypto: Protocol Design, DAO Governance, Smart Contracts (Solidity), DeFi Integrations, On-chain Analytics, Harberger Tax Models

AI & Development: Multi-agent Systems, Autonomous Agent Loops, Next.js/React, Python, API Integrations, Vercel, Full-stack Development

EDUCATION

The University of North Carolina at Chapel Hill

BA, Economics & Philosophy | 2002 - 2006 | Study Abroad: University of Sussex, 2005